

Real Estate

To register for any real estate class, please call 800-532-1515 option 1.

Closing the Deal \$50

Date: Wednesday, October 14, 2009

Time: 9am-noon

Location: Spirit Lake campus

This 3 hour class is full of educational information with closing agent duties, responsibilities and documents according to Iowa Law. Discussion from closing statements, real estate taxes, prorations, county court house procedures and numerous tasks of the agents in the transaction. Fast moving and enlightening three hours resulting in precise methods for your next closing. \$40 for IAR members.

Ethics \$60

Date: Thursday, November 5, 2009

Time: 8am-noon

Location: Spirit Lake campus

During this course licensees will identify the major ethical issues and problems within their industry. They will then design and apply a method to deal with those issues. During this course students will learn to be sensitive to the origin of their own and others' value system, be sensitive to the many responses possible to ethical dilemmas, accept responsibility for their own ethical decision-making and value the importance of leadership in ethical decision-making. \$50 for IAR members.

Trust Accounting 101 \$50

Date: Wednesday, October 14, 2009

Time: 9am-noon

Location: Spirit Lake campus

This 3-hour class will enable the student to recognize the elements involved in bookkeeping practices with the Trust Account. There will be a study of various items of interest the auditor will be examining when in your office as well as complete detailed instructions using journals, sub-ledgers, bank statements and monthly reconciliations. Fast action packed three hours of learning correct procedures for Trust Accounts. \$40 for IAR members.

Better Marketing Through Technology \$50

Date: Thursday, November 5, 2009

Time: 1am-4pm

Location: Spirit Lake campus

Laptop computer with PowerPoint required. As a result of participation in this course the student will be able to create sample presentations using design templates, create and edit a Master Slide, insert photos and graphics from Web sites and other digital file storage for use in CMAs, manipulate images, text and animation to create customized presentations, create contrast/comparison charts and tables and create a sample Buyer/Seller Presentation using the skills acquired in the course. \$40 for IAR members.

Testimonial

FLEXIBLE SCHEDULES HELPED ME

My interest in Human Services and Psychology – led me to Iowa Lakes.

I am a non-traditional student with a family and two jobs. The flexible schedule allowed me to attend college while working and taking care of my family.

Amy Ver Mulm was my advisor and she helped me with planning my classes. Amy was interested in her students and encouraged us to attend class and work hard. My experience at Iowa Lakes helped me realize that attending college was possible as long as I was willing to work hard.

I participated in the Human Services Club and we were involved in community awareness projects – something I really enjoyed!

Everyone at Iowa Lakes was very helpful to me and often exceeded my expectations. The support I received enabled me to achieve my goals. My classes transferred to Buena Vista University where I entered as a junior.

I recommend that others attend Iowa Lakes because this is a college that truly cares about the future of those who pass through their doors.



Jodee Goche, Human Services and Disability Studies